



Growing your environmental business

Tools, tactics, and takeaways

Xylem International Dealer Meeting
New Orleans, LA

October 6-8 2025



Tools



Expert knowledge base

Webinar hub, EXO University, ADCP Training Series



YSI On-Demand TRAINING With Environmental Experts

Get quick, easy access to on-demand education resources and enhance your understanding of water quality monitoring. YSI experts explore different water quality parameters and how you can go about measuring them.

"Little info sessions like this are great for our new employees. We have come that do not get to handle their equipment as often as others, so refresher videos are very helpful for us." -Webinar attendee

FREE VIRTUAL CONSULTATIONS Speak with an Expert

Selecting your water quality first instrument

Watch our experts guide you through the five key questions that will help you select a water quality field instrument. We'll walk through important things to consider—your application, the characteristics of the environment and water, target parameters and methods, how the data will be used, and more.

Watch Now

Storing for the season

Our experts will guide you on the best practices for storing and caring for your water quality instruments between sampling trips and seasons. We'll cover short-term and long-term storage tips for various equipment, including Pro Series Handhelds and EXO Sondes, to keep your instruments in top shape.

Watch Now

LOOKING FOR THE RIGHT INSTRUMENT?

Take our brief quiz for an immediate recommendation!

Watch Now

GEARING UP FOR FIELDWORK

Learn tips on selecting the right equipment for your application, best practices for instrument care, inspection, and preparation (including calibration), and other fieldwork necessities from the experts.

Watch Now

How algae sensors work

Prevention of harmful algal blooms in source waters can be difficult, but early detection via in situ monitoring can help. Learn who monitors for algae and why, the evolution of pigment-based detection of algae, and the underlying principles of how field-deployable algae sensors work and the value and limitations they provide.

Watch Now

EXO University Practical Tips for Reliable Data

EXO University - Practical Tips for Reliable Data

Welcome to our on-demand training program for EXO water quality sondes!

Learn all about EXO Sondes from our team of experts in this free series detailing how to setup, calibrate, maintain, store, and troubleshoot your EXO Sonde. These short, how-to videos are available on-demand as you can go at your own pace and only watch the videos you need. Check back for new videos covering even more aspects of monitoring with EXO!

Watch Now

View Videos by Instrument

- Conductivity / Temperature Sensor
- pH / ORP Sensor
- Optical Dissolved Oxygen Sensor
- Turbidity Sensor
- Depth Sensor
- Total Algae Sensor
- IDOM Sensor
- Ammonium Sensor
- Nitrate Sensor
- Chloride Sensor
- Rhodamine Sensor
- EXO Accessories
- Central Wiper

Learn More About EXO

Download Korr Software

Instrument Overview Videos

Get to know the individual instruments that make up the EXO Platform.

Watch Now

View Videos by Instrument

Search our video library by product of interest to master everything about it.

View Instrument Link

SonTek ADCP | Video Training Series

Welcome to our comprehensive ADCP video training series, "Guide to Collecting Discharge Data with a SonTek ADCP!" Whether you're a seasoned hydrologist or just starting in the field, this series is your go-to resource for mastering the art of accurate discharge data collection using SonTek ADCP technology. Each video is designed to provide concise and practical guidance, allowing you to navigate the complexities of ADCP measurements with ease.

Watch Now

View Videos by Instrument

- Conductivity / Temperature Sensor
- pH / ORP Sensor
- Optical Dissolved Oxygen Sensor
- Turbidity Sensor
- Depth Sensor
- Total Algae Sensor
- IDOM Sensor
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- Nitrate Sensor
- Chloride Sensor
- Rhodamine Sensor
- EXO Accessories
- Central Wiper

Learn More About EXO

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Instrument Overview Videos

Get to know the individual instruments that make up the EXO Platform.

Watch Now

View Videos by Instrument

Search our video library by product of interest to master everything about it.

View Instrument Link

Expert knowledge base

Webinar hub, EXO University, ADCP Training Series



www.ysi.com/environmental-on-demand-training

Webinar Hub

Organized collection of recorded webinars

- Instrument selection
- Gearing up for fieldwork
- Storing for the season
- How sensors work
- And more!

New webinars

Watch for new webinars every year

- Fundamentals
- Advanced tips
- Technology reveals

Upcoming webinar in October

Expert knowledge base

Webinar hub, EXO University, ADCP Training Series



www.ysi.com/exo-u

EXO University

Ultimate resource for
EXO Sondes

- Instrument overviews
- Calibration guidance
- Setup, maintenance, & storage
- Kor Software / Kor Mobile
- Advanced tips



Choose your path

Multiple ways to navigate

- Video categories
- Browse by sensor or instrument
- Full table of contents
- Additional resources

Expert knowledge base

Webinar hub, EXO University, ADCP Training Series



Video Hub > SonTek

ADCP training

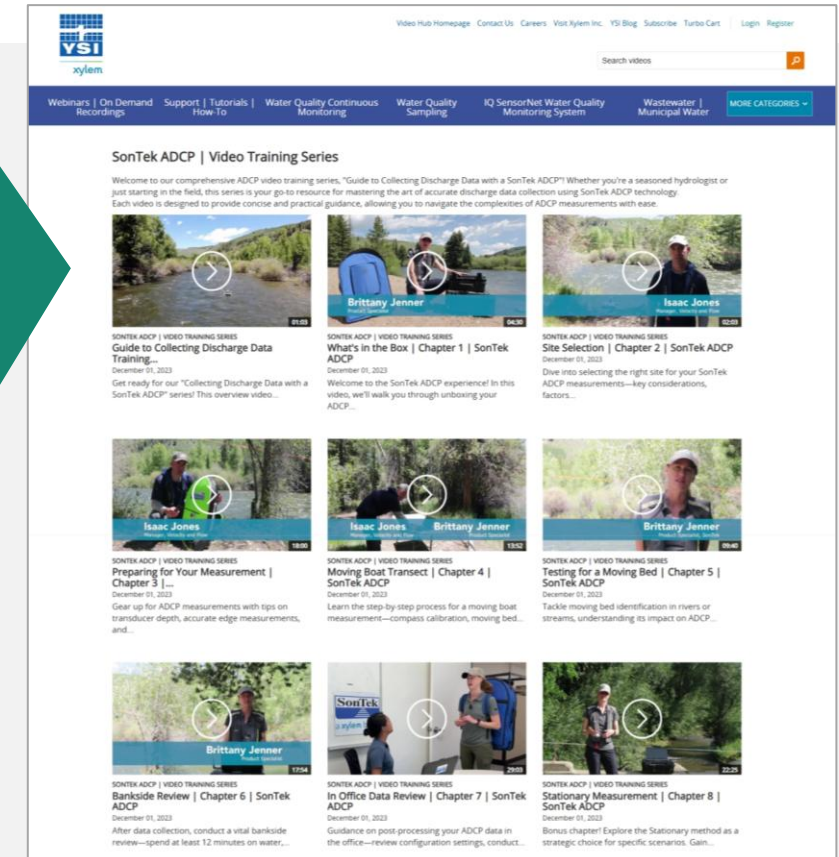
Comprehensive guide to collecting data with an ADCP

- Equipment
- Site selection
- Preparing for measurement
- Moving boat transect
- Moving bed
- And more!

FlowTracker training

Master the art of accurate data with FlowTracker2

- Wading rod
- Navigation
- Beam checks
- Measurements
- Data review
- And more!



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ysi.com/mission-water

Welcome to the video hub for YSI and OI Analytical. Here you can find anything you need to learn more about your water quality and laboratory instrumentation and beyond with our How To, University, and recorded Webinars plus more. Just navigate using the pull down menu and start watching now!

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Kor Mobile App | Overview



WATER QUALITY SAMPLING
Selecting Your YSI Pro Series Water Quality System



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SonTek-IQ Standard and Plus vs IQ Pipe: What's...



Stay informed


Email update list



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Dear Selling Partner,

We are excited to announce the release of the [Kor Mobile app for iOS](#)! This has been a long-requested application to support our EXO Sondes with a user-friendly mobile interface for calibrating sensors, adjusting settings, setting up deployments, and collecting and managing data.



Kor Mobile for iOS offers the same intuitive user interface and features as the Android app, ensuring a consistent experience across platforms. By expanding compatibility with more devices, we're making it easier for users to access data and enhancing the flexibility of the EXO product line.


Launching alongside the Kor Mobile app for iOS is the [EXO KorLink](#), a handheld Bluetooth adapter that enables connection to Apple devices (iPhones, iPads), Android devices, and Windows devices. *Please note that an EXO KorLink must be used with an EXO Sonde in order to connect to the iOS version of Kor Mobile.*

KorLink allows for flexibility and convenience in accessing and sharing data when paired with Kor Mobile. **It replaces the discontinued EXO GO** as the new and improved Bluetooth communication adapter that now features an Apple-compatible Bluetooth protocol.

Like the EXO GO, KorLink is a small, light, and portable device that connects to an EXO Sonde, providing access to Kor via iOS, Android, and Windows devices—whatever is most accessible! Equipped with a built-in rechargeable battery, KorLink can power your water quality instrument for over 15 hours. In addition, KorLink supplements your water quality data with barometric pressure and GPS coordinates, making it more than just an adapter.

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Introducing **EXO KorLink & Kor Mobile for iOS!**



Introducing Kor Mobile for iOS!

EXO Sondes are now compatible with Apple iOS devices using the [EXO KorLink](#) Bluetooth communication adapter.

You can access your data through the [Kor Mobile](#) app for iOS, or use KorLink to connect to Android and Windows devices for even more flexibility.

[KorLink](#) [Kor Mobile](#)

Features that move with you

[Kor Mobile](#) is now available on all [iOS devices](#)

xylem **SonTek**

SonTek Software Updates



RSQ 3.2

[Download now](#)

Big upgrades in a small package!

Now it's even easier to get the most out of your [SonTek RS5](#). With new features like **PC Bluetooth connectivity** (no adapter needed!), the **"Magnitude Method"** for stationary measurements, and option to **automatically apply USGS extrap**, RSQ 3.2 is built to streamline your workflow and boost efficiency. There's never been a better time to upgrade—or discover what makes RSQ the go-to software for hydrographers worldwide.


[Get RSQ 3.2](#)



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Environmental Solutions

Newsletter June 2025



Choosing your water quality field instrument

Our [recent webinar](#) covers the 5 main questions you should ask to choose the best water quality instruments for your [recent experiences](#).

Gearing up for fieldwork

This [on-demand webinar](#) was designed to help you get the most out of field season. We cover our top tips for [instrument selection](#).


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5 KEY QUESTIONS

Selecting your water quality field instrument

Register for our July 24th webinar

9:30 am (New Delhi Time) | 2:00 pm (Sydney Time)



How to pick the instrument that is right for you

In our upcoming webinar, we will ask five key questions that will help you select a water quality field instrument that is ideal for all your needs. We will guide you through important things to consider—your application, the characteristics of the environment and water, target parameters and methods, how the data will be used, and more. After the webinar, our experts will be available to answer your questions live.

[Register here](#) to join us for the live event or to receive the webinar recording!

Please join us July 24th, 2025

- Sydney, Australia – 2:00 pm (GMT+10)
- Singapore – 12:00 pm (GMT+8)
- New Delhi, India – 9:30 am (GMT+5:30)
- Dubai, United Arab Emirates – 8:00 am (GMT+4)
- Cairo, Egypt – 7:00 am (GMT+3)

In this webinar, we will:

- Uncover the instrument features most valuable to you
- Review common water quality applications

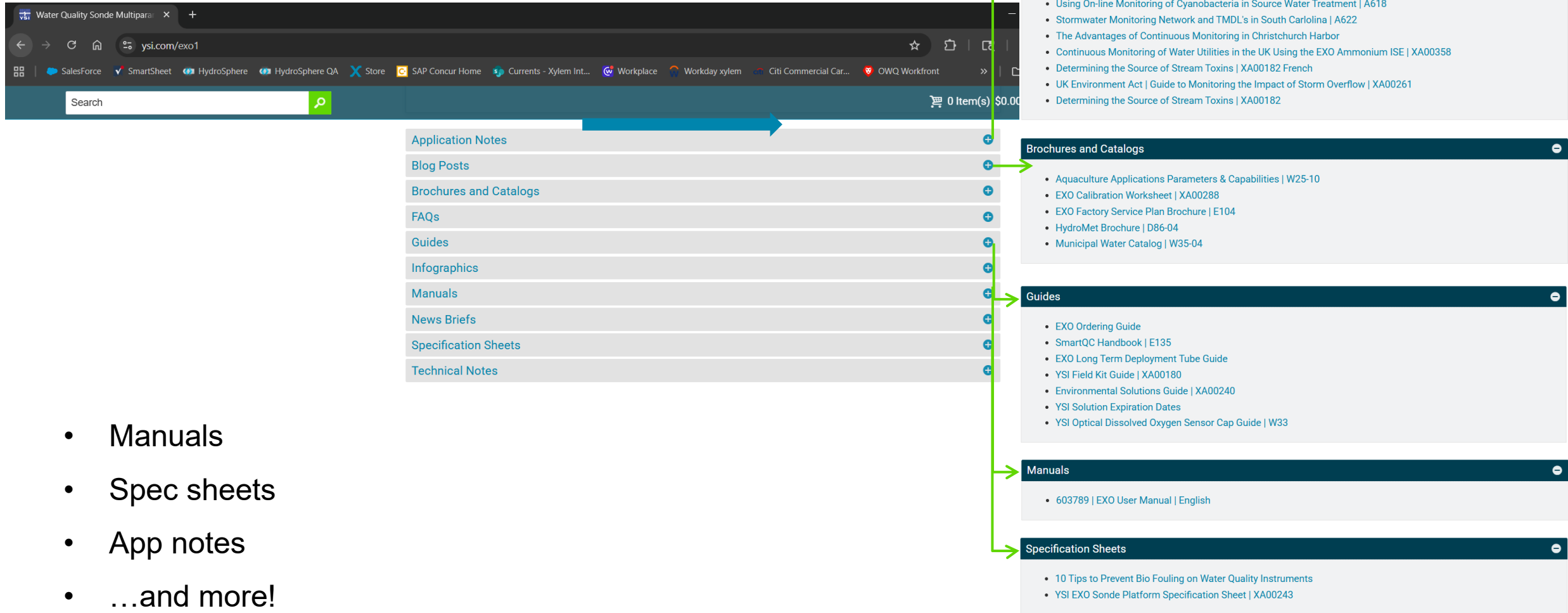
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- Product launches
- Marketing initiatives
- Resources

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Instrument resources

YSI.com – Search your product



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- FAQs
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- Infographics
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- News Briefs
- Specification Sheets
- Technical Notes

Application Notes

- NYC Monitors Source Waters with YSI Buoys | A507
- Dubai Municipality Utilizes Real-time Water Quality Monitoring Instruments | A526-02
- Thames Water Employs Reservoir Profiler to Reduce Costs
- Using Real-time Telemetry for Ecological Monitoring of Coastal Wetlands | A578
- EXO Total Algae Sensor | A606
- Watching the Watershed | A611
- Sellafield and EXO, Monitoring Nuclear Waste | A613
- Using On-line Monitoring of Cyanobacteria in Source Water Treatment | A618
- Stormwater Monitoring Network and TMDL's in South Carolina | A622
- The Advantages of Continuous Monitoring in Christchurch Harbor
- Continuous Monitoring of Water Utilities in the UK Using the EXO Ammonium ISE | XA00358
- Determining the Source of Stream Toxins | XA00182 French
- UK Environment Act | Guide to Monitoring the Impact of Storm Overflow | XA00261
- Determining the Source of Stream Toxins | XA00182

Brochures and Catalogs

- Aquaculture Applications Parameters & Capabilities | W25-10
- EXO Calibration Worksheet | XA00288
- EXO Factory Service Plan Brochure | E104
- HydroMet Brochure | D86-04
- Municipal Water Catalog | W35-04

Guides

- EXO Ordering Guide
- SmartQC Handbook | E135
- EXO Long Term Deployment Tube Guide
- YSI Field Kit Guide | XA00180
- Environmental Solutions Guide | XA00240
- YSI Solution Expiration Dates
- YSI Optical Dissolved Oxygen Sensor Cap Guide | W33

Manuals

- 603789 | EXO User Manual | English

Specification Sheets

- 10 Tips to Prevent Bio Fouling on Water Quality Instruments
- YSI EXO Sonde Platform Specification Sheet | XA00243

- Manuals
- Spec sheets
- App notes
- ...and more!

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Real-time water data, simplified | Introducing HydroRIG™

Catie Marchand | Aug 27, 2025

In the world of environmental monitoring, timing is everything. When a storm hits, when contaminants spike, when water levels change—these are not events you want to find out... [Read the Full Story](#)



Top 10 tips for deploying multiparameter sondes in marine environments

Curt Butler | Aug 11, 2025

Whether you're monitoring water quality in an estuary, harbor, or coastal reef, marine environments present unique challenges for collecting accurate, reliable data. From... [Read the Full Story](#)

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Surface Water: ☐

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Email me for access: catie.marchand@xylem.com

Name

YSI_Pro10_Specifications_W81-01.pdf

YSI_Pro2030_Specifications_W8-04.pdf

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YSI_Pro2030_Specifications_W8-SPA-04.pdf

YSI_Pro20i_Specifications_W55-03 .pdf

YSI_Pro20i_Specifications_W55-POR-03.pdf

YSI_Pro20i_Specifications_W55-SPA-03.pdf

YSI_ProDSS_Catalog_W86-03.pdf

YSI_ProQuatro_Specifications_XA00088-02....

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YSI_ProSolo_ODO_Specifications_W144.pdf

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YSI-ProSwap-Specifications-French.pdf

Pro20i_system.png
November 4, 2022

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YSI_ProDSS_submerged...
July 1, 2022

YSI_ProDSS_submerged...
July 1, 2022

Conferences

Xylem Lit Store

- Order printed copies of marketing materials for customer events
- Ask your local rep for help creating an account:
External Partner Registration

The screenshot displays the Xylem Lit Store website. At the top, the Xylem logo "xylem Let's Solve Water" is on the left, and user account information "My Account (Catie.marchand@xylem.com)", "Log out", and "Cart (0)" is on the right. A navigation bar below the header includes links for "Home", "Literature", "Merchandise", "FAQs", and "Contact Us", along with a "Search products" field and a "GO" button. A "BROWSE LITERATURE" section features a lightbulb icon and a row of five category tiles: "EXO Sondes", "ProDSS", "Municipal Water", "YSI Life Sciences", and "YSI Systems & Services". Below this is a "Featured Literature Categories" section with six large tiles: "Surface Water" (with a sun and water icon), "Ocean & Coastal" (with a lighthouse icon), "Lab Solutions" (with a flask icon), "Municipal" (with a water treatment plant icon), "Aquaculture" (with a fish farm icon), and "Environmental Solutions" (with a boat icon).



Conferences

Participate with presentations



Submit customer/partner application stories as abstracts for oral or poster presentations!

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Takeaways



Stay informed

1. Sign up for the newsletters and updates from your brands
2. Read marketing emails!
3. Be the expert in the field
4. Reach out to your local Xylem rep and Technical Support for guidance, training, and support

ysi.info@xylem.com

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Thank You

